

Marcia Zeitoune Janzen, LL.M.

Nationalities: Brazilian, German, Israeli

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Lawyer admitted in Brazil (and in Germany as a Brazilian lawyer) with an LL.M. and several years of experience in Brazil, Germany and Israel in legal departments of banks, commercial and Fintech companies, as well as in international corporate and commercial departments of top tier law firms

LANGUAGES

Portuguese – native

English, German, Spanish – mother tongue level

French, Italian – intermediate

Hebrew – intermediate + attending legal courses in Hebrew at the Israeli Bar, as preparation for the Bar exams

PROFESSIONAL EXPERIENCE

International Compliance Officer at WIC WORLDCOM FINANCE LTD, Tel Aviv from March 2018

- Drafting and negotiating several international Fintech and High Tech Agreements with Banks, Fintech and High Tech companies in Europe, Asia and America
- Compliance with Anti Money Laundering, Counter Terrorism Financing, Privacy and Data Protection Laws in Israel and other jurisdictions. Implementation of AML/CTF Policies and Training for the Hong Kong subsidiary
- Legal advice for the company's management and board of directors on their global business and expansion in new markets, including legislation for money remittance in different countries and M&A

LAWYER in Hamburg/Germany and Tel Aviv 2000 - now

- Set up of a Brazilian Desk in 2 major German law Firms (Buse Heberer Fromm and Wülfig Zeuner Rechel - full service for Latin American and German clients) as well as own firm (www.brazilian-desk.com)
- M&A's, including NDAs, due diligences, drafting of contracts and negotiation
- Legal advice and general support for the participation in bids (in Brazil) for a German Hi-Tech company
- Judicial and extrajudicial disputes resolution, including for Insurance and High Tech companies with SEC-fillings
- Commercial, Labor, Intellectual Property, Real Estate and Tax Law in cross border transactions

DRESDNER BANK LATEINAMERIKA, Hamburg 1989 - 2004

- Ongoing legal advice for divisions of the bank (credit department, private and corporate departments)
- Initiative and conduction: Project "Standardization and Improvement of the Credit Documentation and Compliance for the Trade Finance in Latin America".

DEUTSCHE BANK, Frankfurt, HENKEL KGaA, Düsseldorf, DEG, Cologne, 1986 - 1987
Legal Departments, as a fellow of the Krupp Foundation.

- Review and Negotiation of Joint Ventures and M&A Agreements
- Drafting of Contracts for International and Project Finance, and for Capital Market
- Cross border technology transfer (software licenses, service agreements, etc.)

JAYME BASTIAN PINTO & TAUNAY Lawyers, Rio de Janeiro 1983 - 1986

- Commercial contracts and legal advice for financial institutions and companies
- Litigation: In charge of all court proceedings of the firm

CHASE MANHATTAN BANK, Legal Department, Rio de Janeiro 1981 - 1983

- Local and cross border banking contracts. Loan and Capital Market Agreements. Tax Law

EDUCATION AND PUBLICATION

LL.M. in Comparative Law. Faculty of Law/Corporate Law Dept. University of Bonn 1988 - 1990

Grant of the Daimler Benz Fonds. *Magna cum lauda*. Thesis: Creditor's Protection at the Group of companies in Germany and Brazil, **published** by Peter Lang Verlag, Frankfurt, 1993