

Curriculum Vitae

Name: Roi Nahum

Marital Status: Married + 3

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Education

BA - *political science and general history at Bar-Ilan University.*

Work Experience

2021 -2023- Oosto (Any Vision)- Real-time Facial Recognition Technology- Vision AI Technology, video analytics software

Cross-company mega projects -

- partner A2P\LTE\5G
- Oosto- IDF/ Prime Minister's Office

2007-2021- Partner - group manager Operations and Projects Dep. Business Division

2021-Senior Project Manager- Oosto (Any Vision)

- **Real-time Facial Recognition Technology- Vision AI Technology, video analytics software**
- Work with Product team Producers to analyze production data; identifying opportunities to collect data for production reporting.
- Cross-organization project management, international supplier and operator
- Ensure all aspects of Product Team development from the first action in the concept phase through the final action in post release are identified and properly documented.
- Managing the business division's budget
- Working with security officials, very sensitive projects, working with integrators and political factors
- point of contact between partner and security ministry on communication systems. The position require a security clearance, high availability, secrecy and high level of trust.

2021- 2019 group manager Technical Project manager international services Department-Partner

- Technical interface for all migration issues (marketing, engineering, operations, customer service,.)
- Permanent status presentations to the CEO and VP level
- Cross-organization project management, international supplier and operator
- Responsibility and management of the entire technical system that supports roaming.
- Operation of roaming-related systems (GLR, IPN, updating of IR21 documents)
- Launches of new services - LTE, 5G
- Vendor Management: IPX, GRX, DCH Money Clearing.
- Major projects:

A2P project - income of about NIS 9 million per year from SMS messages received from abroad to Partner subscribers - messages coming from Facebook, Google, Twitter....Resellers - "Sale" of Partner's roaming agreements to entities in Israel and around the world: MVNO Israelis - Telzar, Xfone. MVNO Abroad - LevAnnatel, Roamability, Monogoto - a mobile cloud project.

2019 - 2016 - group manager Operations and Projects Dep. Business Division-Partner

Building a management strategy

- Inventory management, recruitment of suppliers, execution contractors, project managers, and control representatives.
- Building work interfaces and collaborating with key areas of the company, marketing, sales, purchasing
- Managing and streamlining intra-organizational processes and their implementation in the field
- Management of a team of 22 Project managers, 2 team leaders
- Managing the business division's budget and meeting sales budget targets
- optic Fiber infrastructure, dark fiber, server farms

2013 - 2016 - group manager Technicians and Control Center, Business Division

Managing compliance with team goals, motivating staff and managing operational and service objectives.

- Full responsibility for the level of professionalism of the team, initiation of accompaniment and provision of solutions.
- Managing cross-organizational projects on streamlining work processes in the area of customer service, sales and controls.
- Creating a creative platform, creating flexibility and innovation, creating a partnership and ensuring project management.

2010 and 2013 - Team leader of the Controls and Credits Team, Business Division, Communications Company

- Staff management of 28 employees, 4 senior managers and 4 account managers.
- Responsibility for prices in controls on contracts and agents of the company and the organization.

2007 - 2010 - Team leader of Business Support Team, Business Division, Partner Communications

- Management of a team of 32 representatives, 2 senior representatives and 2 responsible for the shift.
- Managing compliance with team goals, motivating staff and managing operational and service objectives.

Military Service - 1995-1998 technical warehouse Air Force

Languages: Hebrew - English

Softwares

BO, IVR, **Siebel** , CRM Excel, **ERP**, Office, SharePoint