

Hagai David  
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DoB: 30-09-1990

**About me:**

- Experienced business developer, capable of bringing a business from a starting point to a success based on targets
- Strategic thinking.
- Wide business view and analytical thinking, for business solutions, able to provide hands on solutions, excellent team player.

**Courses:**

Currently Learning for the CCNA & CEH Certification at the HackerU Institute.

**Programming:**

Bash, HTML, PowerShell, Python, and Java Script.

**Other skills:**

Windows Server, CRM, EXCEL, Active Directory, GPO, configuration of router and switch.

**Working Experience**

**2018-2020 Sales and business development ETeacher group (Biblical courses on behalf of the Hebrew University of Jerusalem)**

- Meeting targets of 30K and above.

**2015-2017 Sales Manager and Finance Consultant MRT Markets (Online trading)**

- Team leader in charge of a team of over 30
- Setting the team's weekly\monthly\yearly targets
- Setting the team's daily tasks
- Optimizing sales processes in order to meet the targets
- New employees training
- Quick Thinking and problem solving in given situations

**2013-2015 Security Supervisor Israel Electricity Company**

- In charge of the team's daily tasks
- Setting the shifts schedule for the team
- Making sure the team is ready of action taking into account any event or scenario
- Training of new employees

**Education**

- 2013-2016 Accountant & Economy MBA Open Tel Aviv University

**Languages:** Hebrew\English Mother Tongue

**Military Service** Current Rank Capitan

2012-2013 IDF intelligence officer

2009-2012 Commander instructor Givati