



NABEH YOUNES

Personal Details

Male

Catholic

nabeh37@gmail.com

054-9285825

1993

Languages

Arabic - Native

English – High

Hebrew – High

Skills

- Commercial awareness
- Analysis and research
- Operations management
- Review management
- Website management
- Reservation management
- Payroll system
- Customer Relationship Management (CRM)
- Business relationship management
- Team management
- Property Management
- Operational analyst
- Analytical Skills
- Financial Analysis
- Project Management
- SQL
- PYTHON
- Interpersonal Communication
- Business Intelligence (BI)
- EXCEL
- BIG DATA
- MSSQL

ABOUT

I am a General Manager with over 11 years of experience driving growth and profitability across various industries. My expertise includes operations management, property and customer relationship management, event planning, and global management. I hold a Master's degree in Business Management and Hospitality Industry, as well as a Bachelor's degree in Global Hospitality and Tourism Industry (Business). Additionally, I have specialized skills in finance and data analysis. I have a proven track record of success in managing businesses beyond the hospitality industry and am committed to ongoing learning and development. I have served as a part-time instructor in finance and economics.

Professional Experience

2021-2022 - General manager

Abraham hostel

Supervise everything that is done and conducted at the hotel and make sure that the hotel guests feel that the stay in it meets their expectations ,In order for them to return to it in the future. Responsible for the various hotel departments, such as Human Resources, Reception ,Food and beverages, cleaning and more. Responsible that all hotel departments are functioning properly and responsible for Managing and motivating the staff In addition, I also responsible for handling guest inquiries and complaints and sometimes even approaches them in person for this purpose .A weekly or monthly analysis of hotel performance at the employee level should be performed to provide a snapshot Topical and ensure that the place is run with maximum efficiency.

2018-2020 - Deputy general manager

Fattal hotels leonardo

In this role, I was responsible for overseeing logistics at the hotel, effectively managing multiple departments, overseeing project management in the evenings, and ensuring the smooth operation of various projects. I also managed the financial flow of the business in the evenings, promoted projects and businesses, and controlled budgets to drive business growth. Additionally, I monitored the performance of managers and the advancement of the business.

2015-2018 – front desk manager and relation manager

IHG BAYVIEW HOTEL

Responsibility included management of procurement, logistics, and work processes for department employees. Monitoring department performance against other units and managing department budget and expenses was also a key component. Financial health of the department was monitored, and flow of funds was optimized. Active involvement in overseeing and streamlining ongoing projects contributed to the overall promotion of the business. And responsible for ensuring a positive and memorable guest experience by providing exceptional customer service and resolving any issues or concerns.

Education

John Bryce

Data analyst expert

12/2022–06/2023

2018-2020 KINNERET COLLEGE

MASTER'S DEGREE IN GLOBAL TOURISM AND HOSPITALITY MANAGEMENT (business)

2014-2017 BACHELOR'S DEGREE IN HOSPITALITY AND TOURISM MANAGEMENT

ARMY :

NO-INFORMATION