

Arik Pinhasov

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Education:

2009-2012 BA in Industrial Management (without certificate) | Sapir College

Courses:

2017 Import, Export & International Trade course

MATI – Entrepreneurship Development Center

2015 PMO – Projects Management course | The Technion

2012 Advanced Course in Purchasing and Logistics Management | Sapir College

Professional Experience:

2020-present Operations Manager - | Nano Dimension Technologies | 3Dprinter's

Responsible for all Operations departments, Supply chain, Purchasing, Ink manufacturing, Printer's manufacturing, Engineering, Order Management, Import, export, and international shipping.

End to End responsibility of NPI process, from planning, procurement, manufacturing, logistics to order fulfillment.

- Implementing process in ERP system
- Implementing, inventory management for FG and SP within the ERP.
- Interfaces between PDM to ERP to enable, MRP runs, and updated configuration.
- Significantly improving Ink production yield by co-leading cross functional team improving ink manufacturing robustness consistency and repeatability.
- Establishing Order Management function and defined it process
- Scale up and scale down all Operations activities to adjust to business needs.
- Leading cost reduction activity project to gain 25% cost reduction
- Leading NPI (transition from R&D to Production) of both hardware and inks products.

2018-2020 Purchasing & planning Team Leader - | Nano Dimension Technologies | 3Dprinter's

- Leading high-level negotiations with suppliers & CM's, striving towards cost avoidance/cost reduction.
- Managing local and global suppliers in high procurement volumes (25M\$).
- Pricing projects and products – compiling Cogs vs BOM price lists.
- Executing procurement for internal clients, working with all in-house entities.
- Managing MRO Category Manager on sourcing initiatives.
- Manage the day-to-day business relationship with key suppliers through supporting activities including ordering, communication of demand/ volume/ delivery time changes, issue resolution, sharing of end-user feedback, follow up on backorders, etc.
- Assures that purchase requisitions have had the proper D.O.A. approval levels applied, and that the purchasing department complies with SOX guidelines.
- Prepares and maintains Preferred Vendor File based on previous cost, quality of service, reliability and types of goods and materials.
- Prepares bid comparisons from quotations, based on evaluation derived from vendor's bids.
- Continuously develop and optimize supplier relationships to gather information to source product of the best quality at the optimum price at proper lead-times to meet customer requirements.

2015-2018

Buyer & CM | Medtronic (Oridion) Medical Devices

- Managing quotes, monitoring purchase orders (OTD-KPI)/ framework orders, tracking deficiencies, acceptance monitoring, approving invoices.
- Locating alternate supply sources towards reduction of lead times (LLI), in collaboration with the R&D and Engineering teams.
- Purchasing electronic components, printed circuits, hazard materials, test equipment and lab equipment, CNC components, plastics injections, IT equipment and software licenses.
- Facilitate bids, analysis and negotiations for goods and services.
- Managing electronic tenders on the Ariba E-Sourcing system, responsibility for specifying, modeling, strategies, and Bids terms.
- Work with Global and Regional category sourcing managers to develop sourcing strategy for each individual commodity.
- Pricing projects and products – compiling Cogs vs BOM price lists.
- Executing procurement for internal clients, working with all in-house entities.
- Co-preparing the purchasing department for the FDA audit, ongoing improvement towards monitoring and controlling suppliers.
- Specifying and implementing control and planning modules on BI-Applications.
- Responsibility for ordering spare parts for the technical service departments, based on forecasts.
- Acting as temporary replacement of the company's Import and Export Manager – tracking drop shipping cargoes, discharge of marine/aerial deliveries, working with customs agents, AMAR and MASLUL permits, working with international freight forwarders, pricing deliveries, setting the Incoterms.

2014-2015

Project Manager, Subcontractors Supervisor | UNITRONICS

Complex Electronic Cards and Programmed Controllers Production

- Planning the raw materials array for the subcontractors and the production department, incompliance with forecasts, safety inventory and clients' orders.
- Planning and supervising over the product array of subcontractors – Flextronics, RH, Uni.
- Tracking the supplies program and the ODT plan – planning vs. execution.
- Running MRP's, analyzing the purchasing planning for raw materials procurement, opening and tracking purchase orders.
- Managing and supporting the NPI project at subcontracts' sites, analyzing raw material inventory at subcontractors – prioritizing and quarterly stocktaking.
- Managing consignment warehouses, inventory future planning, preparing kits for subcontractors.
- Performing simulations for shortages, providing supply dates to the marketing /sales division.

2011-2014 Electro-Optics and Medical Equipment Projects Manager | SMT Ltd., Taliran

A company specializing in production of complex electro-mechanical circuits, as well as electro-mechanical and optical assemblies

- Managing cross-organizational projects, focused on production of complex electronic circuits and electro-optics, military projects, and medical devices projects.
- Acting as the company's Deputy Production Manager, responsibility for the mechanical assembly's department, wave soldering and ATP.
- Planning and monitoring over the production array throughout the project's life cycle (production planning).
- Managing the supply chain – tracking and monitoring the material required for subcontractor/turnkey projects.
- Running MRP's, opening purchase orders following the purchase planning analysis.
- Managing all aspect of products' production: documentation – BOM – preparing production files and ECO input.
- Responsibility for receiving NPI's, supporting projects from onset through supply. Pricing projects, sending quotes to the company's clients.
- Optimizing workstations, improving and modifying elements, real-time problem solving.
- Issue of sales forecasts to the company's CEO.

2006-2009 Senior Integrator, R&D Lab | CADENT *A dental medical equipment startup company*

- Performing fine assembly work, knowledge in optics.
- Assembly of an electro-optical scanner: multi-disciplinary integration, including assembly of complex electro-optical complexes and fine mechanical sub-complexes, adhering lenses.
- Working in a clean room environment (class 100K), calibrating multiple gigs, assembly over optical tables.
- Qualified as Head Tester of the scanner after a year's work in the company, instructing new team members of the optical and mechanical complexes.

Work environment and applications:

Oracle ERP | Priority | MS-Project | HTML | MS-Office

Agile | Ariba | QlickView | Active-Strategy | Salesforce | Java-Android

Military service

2002-2005 Expert in the Yasur/Atalef/Dolphin helicopters, Squadron 118, IAF

Honorable Discharge as First Sergeant

- Responsibility for logistic, operational, and technical issues for the ground array of helicopters, during take-offs and landings.
- Awarded an Excellence Notation (reserve service) during the 2nd Lebanon War (2006).

Languages: Hebrew – mother tongue | **English** – high level

References will be provided upon request